

3 DAY WORKSHOP OUTLINE & CONTENT

PROPERTY DEVELOPMENT	WORKSHOP OUTLINE & CONTENT	DAY 1
8.30 - 10.15am	<p>Welcome/housekeeping</p> <ul style="list-style-type: none"> ▪ Introduction/Outline ▪ Course outcomes & expectations ▪ Business Model for Property Development ▪ Elements of Property Development ▪ The Property Development Process <p>Presenter: Jim Castagnet, Property Developer, Workshop Facilitator</p>	JC
10.15 - 10.30 am	Morning Break	
10.30 - 11.30 am	<p>Site Acquisition-Part 1</p> <ul style="list-style-type: none"> ▪ Sourcing Development Sites ▪ How to Pro-Actively locate development sites based on pre-determined criteria and budget ▪ The “Funnel Approach” <p>Presenter: Jim Castagnet, Property Developer, Workshop Facilitator</p>	JC
11.30 - 1.00 pm	<p>Role of the Architect</p> <ul style="list-style-type: none"> ▪ Role of the Architect in a development project ▪ Site Analysis- Technical ▪ Design development to achieve highest & best use ▪ Case Study <p>Guest Presenter: Amit Julka Chartered Architect, Plus Architecture</p>	AJ
1.00 - 2.00 pm	Lunch Break	
2.00 - 3.30pm	<p>Development Approval Process</p> <ul style="list-style-type: none"> ▪ Integrated Development ▪ LEP’s, DCP’s, SEPP’s ▪ Council’s Role ▪ Role of Consultants <p>Guest Presenter : Adam Byrnes, Director Think Planners</p>	AB
3.30 - 3.45 pm	Afternoon Tea	
3.45pm - 5.00pm	<p>Advance Site Negotiation Strategies</p> <ul style="list-style-type: none"> • Option/joint ventures/Purchase <p>Presenter: Jim Castagnet, Property Developer Workshop Facilitator</p>	JC

DAY 2

8.30 - 9.30 am	Review of Day 1	JC
9.30 - 10.30am	<p>Role of Quantity Surveyor</p> <ul style="list-style-type: none"> • Tender Process/Building Contract/Selecting a builder • Progress Payment Process and Impact • Project Cost Management <p>Guest Presenter: David Madden, Managing Director, MBM Quantity Surveyors</p>	DM
10.30 - 10.45 am	Morning Break	
10.45 - 12.30pm	<p>Risk Management-Developer Presentation</p> <ul style="list-style-type: none"> ▪ Case Study “La Vie En Rose” 6 apt development, Bellevue Hill, Sydney ▪ Presenter: Jim Castagnet, Property Developer 	JC
12.30 - 1.30pm	Lunch Break	
1.30 - 3.30pm	<p>Valuations & Feasibilities</p> <ul style="list-style-type: none"> ▪ Property Valuation for Property Development Funding and Land Acquisition ▪ Valuation Methodology <p>Guest Presentation: Stephan Castagnet, General Manager PDW</p>	SC
3.30 - 3.45pm	Afternoon break	
3.45 - 5.00pm	<p>Feasibility Analysis-Case Study</p> <ul style="list-style-type: none"> ▪ Mastering Financial Feasibility Analysis ▪ Group Exercise with Case Study <p>Presenters: Jim Castagnet, Property Developer, Workshop Facilitator/Stephan Castagnet, General Manager PDW</p>	JC/SC
5.00 pm	Close	JC

DAY 3		
8.30 - 9.15am	Review of Day 2	JC
9.15 - 10.15am	Accountancy for Property Developers Presenter: David Gurney Director Signum Business Advisers	DG
10.45 - 11.00am	Morning Break	
11.00 - 12.30pm	Legals for Property Developers Guest Presenter: Gerard Gooden, Solicitor Gooden Lawyers	GG
12.30 - 1.30pm	Masterclass & Versailles Capital Presentation	JC
1.30 - 2.00pm	Lunch break	
2.00 - 3.00pm	Property Development Funding <ul style="list-style-type: none"> • Property Development Finance • Source & Application of Funds Presenter: Jim Castagnet, Property Developer, Workshop Facilitator	JC
3.00 – 3.15pm	Afternoon Break	
3.15 – 5.00pm	Review Open Forum <ul style="list-style-type: none"> ▪ Review Course Outcomes/Expectations ▪ Questions/Discussions ▪ Mentoring Programme ▪ The Apprentice Property Developer Masterclass - Undertaking a Project ▪ Sharing Experiences ▪ Google Reviews ▪ Close Presenter: Jim Castagnet, Property Developer, Workshop Facilitator	JC
6.00 – 10.00pm	Networking on Super Yacht AU around Sydney Harbour Just arrived into Australian waters, superyacht AU is a luxurious 112ft San Lorenzo vessel that boasts 700m2 of spacious deck space across three levels. Perfect opportunity to meet like minded entrepreneurs and previous graduates from the course.	